

# B1 Smart Solutions

BE ONE, BE TƯƠI MỚI!





# About Us

B1 Smart Solutions is redefining convenience in Ho Chi Minh City by bringing premium, fully managed vending services to high-end residential buildings, commercial spaces, and educational campuses.



# Machine Specs

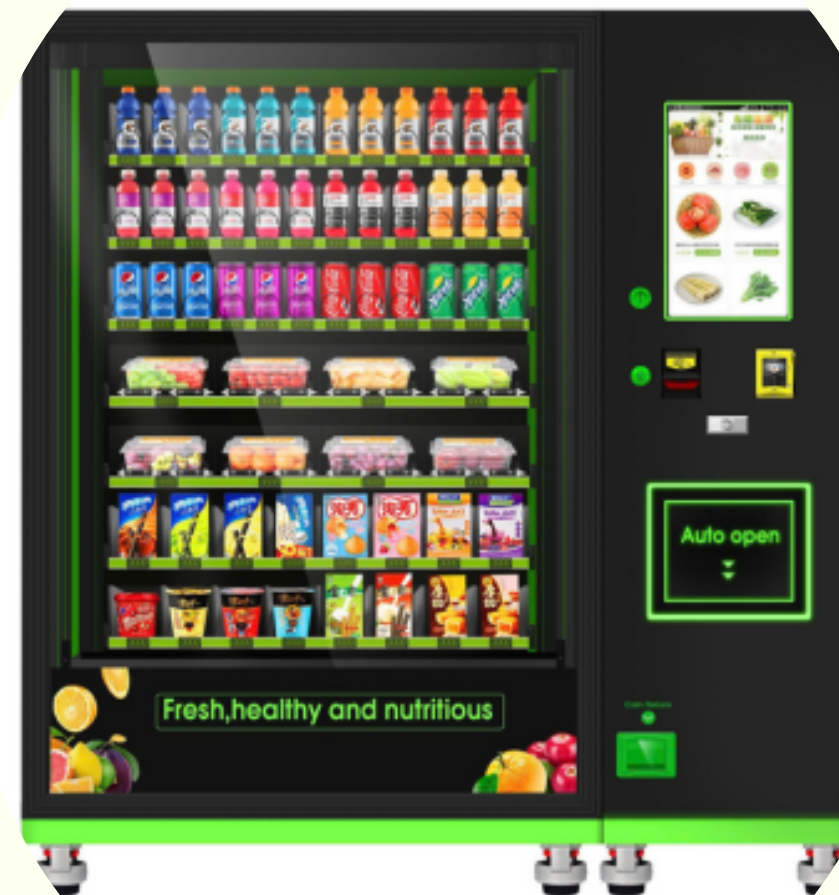
- **Ideal for high-traffic locations—parks, lobbies, or busy office floors where variety and volume matter.**
- **Dimensions & Weight**
  - Height: 1,940 mm
  - Width: 1,294 mm
  - Depth: 870 mm
  - Weight: 320 kg (compact but durable design)
- **Technical Specifications**
  - Temperature Control
  - 21.5-inch HD touchscreen interface
  - Refrigeration Mode
- **Features**
  - Automated stock alerts (remotely monitored)
  - 2-10°C
  - 60 Slots
  - Payment Methods



# Types of Machines



**Large-Capacity  
Vending Machine  
(120 Slots)**



**Medium-Capacity  
Vending Machine  
(60 Slots)**



**Compact Vending  
Machine (48 Slots)**

# Products

## 🎯 Curated Categories

- Beverages: Cold drinks, coffee, juices, sparkling water
- Snacks: Chips, cookies, local favorites
- Combo Packs: Snack + drink bundles at special prices
- Healthy Picks: Protein bars, nuts, dried fruit

## ☀️ Key Highlights

- Tailored Selection: We survey residents and adjust stock monthly
- Flexibility: Swap any slot in under 24 hrs—keep offerings fresh
- Seasonal & Exclusive: “B1 Signature Tea” & monthly local-specialty spotlight



# Services

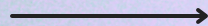


**Zero Upfront Costs:** We install and operate the machines free of charge.

**Revenue Sharing:** We offer predictable, performance-based income to your property.

**Effortless Operation:** Our full-service model means minimal involvement from facility management.

**Enhanced Property Appeal:** Modern vending conveniently supports a premium resident experience and can position your building as forward-thinking and amenity-rich.



# Advertisements

Reach your audience where they live, work, and learn with B1 Smart Solutions' in-machine advertising. Our sleek 20" digital touchscreens and wrap-around panel ads put your brand front and center in high-traffic lobbies, gyms, and student lounges—guaranteed thousands of monthly impressions.



Example Adds



Example Adds

# Payment Options

## Multi-Option Payments

- Cash, NFC chip/card (Visa, Mastercard), and mobile e-wallets (MoMo, ZaloPay, VietQR)

## Contactless Experience

- Touchscreen UI; QR-code guided checkout
- Optional loyalty & promo code support




# Company Vision




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Become Vietnam's most trusted and innovative smart vending provider -> +1000 vending spots




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Redefine convenience through 24/7 tech-enabled access to quality products




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Turn underused spaces into modern retail touchpoints that serve and engage




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Deliver added value to properties, residents, and local communities



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Combine automation, transparency, and personalization in every interaction




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Lead Vietnam's evolution into the era of smart retail and autonomous commerce


# Management System


 Real-Time Inventory Monitoring

 Sales Analytics & Reporting

 Automated Revenue Calculation

 Remote Machine Diagnostics

 Maintenance Ticketing System

 Payment System Integration





# B1 Vending Solutions

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